

August 20, 2018

Labor Infrastructure Associate

Department:	Investments – Labor Infrastructure	Reports to:	Managing Director
Location:	New York, NY	Contact:	Human Resources (careers@gcmlp.com)

SUMMARY

Working as a member of the Labor Infrastructure Fund (LIF) investment team, the Associate will be involved in all aspects of the direct investment process, including financial modeling, due diligence, transaction execution and investment monitoring.

RESPONSIBILITIES

The individual will be involved in the following critical activities:

- Evaluate and execute investment opportunities across the midstream energy, conventional power, renewables, utilities, telecommunications, transportation, and social infrastructure sectors.
- Actively participate in all aspects of financial analysis, valuation, term sheet negotiation, due diligence, and drafting of investment committee memoranda.
- Build complex financial models for investment evaluation, arranging debt financing and negotiating commercial and legal contracts for potential investments.
- Develop specific knowledge within North American infrastructure and be aware of market trends and business opportunities.
- Undertake research analysis on supply and demand dynamics, political developments, production forecasts, commodity prices as well as infrastructure development projects.
- Participate in transaction execution, including managing closing and funding logistics.
- Maintain involvement with investment portfolio companies, including regular internal valuations, assisting in the execution of financing transactions, evaluating business development opportunities and monitoring investment performance.
- Assist with the tracking and prioritization of investment opportunities, including maintaining the transaction pipeline.
- Support fundraising efforts for LIF and manage investor information requests.
- Assist with special projects (business development, labor strategies, etc.) on an as-needed basis.

EDUCATION, SKILLS AND EXPERIENCE REQUIREMENTS

The ideal experience and critical competencies for the role include the following:

- Bachelor's degree with outstanding academic credentials required.
- 3 5 years of professional experience as an Analyst and/or Associate in private equity or investment banking. Previous experience within the infrastructure or real assets verticals strongly preferred.
- Outstanding verbal and written communication skills.
- Exceptional critical thinking, quantitative and analytical skills.
- Advanced knowledge of Excel and experience with MS Word, PowerPoint, research and other computer applications.
- Superior organization, decision making and problem solving skills.

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- Outstanding project management skills and the ability to work effectively in a deal teams, often on several transactions or potential opportunities simultaneously, under tight deadlines.
- Ability to balance multiple concurrent projects and work both independently and as a productive member of project teams.
- Desire to work in a dynamic, entrepreneurial organization.
- High degree of integrity.
- Dedicated work ethic and commitment to team and a goal-oriented environment.

In terms of cultural fit, the successful candidate will be self-motivated and energized by working amongst a group of thoughtful, smart and successful colleagues. He or she will enjoy being part of an organization focused on excellence and will be a naturally collaborative person who enjoys interacting with individuals at all levels. Additionally, he or she will be a strong team player with a proactive approach and the ability to exercise discretion and judgment.

HOW TO APPLY

Interested candidates should submit a letter of interest along with a resume to <u>careers@gcmlp.com</u>. Please reference **"Labor Infrastructure Associate #101264"** in the subject line of the email.

ABOUT THE FIRM

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